



Private Sector With Purpose

**Vice Presidency for Private Sector &
Non-Sovereign Guaranteed Operations**

Institutional Presentation 2014



IDB Group

- Leading source of multilateral financing for Latin America and the Caribbean since 1959
- 26 country offices in the region; 48 member countries worldwide
- AAA/Aaa ratings by Standard & Poor's and Moody's¹



¹ IIC's ratings: AAA/AA/Aa2 by Fitch, S&P and Moody's

Who we are

Vice
Presidency
for Private
Sector & Non-
Sovereign
Guaranteed
Operations



Structured and
Corporate Finance
Department (**SCF**)



Inter-American
Investment
Corporation (**IIC**)



Multilateral
Investment Fund
(**MIF**)



Opportunities for
the Majority
Initiative (**OMJ**)

Who we work with

Companies

- Micro, small and medium enterprises (MSMEs)
- Large corporates
- Special purpose vehicles
- State-owned enterprises

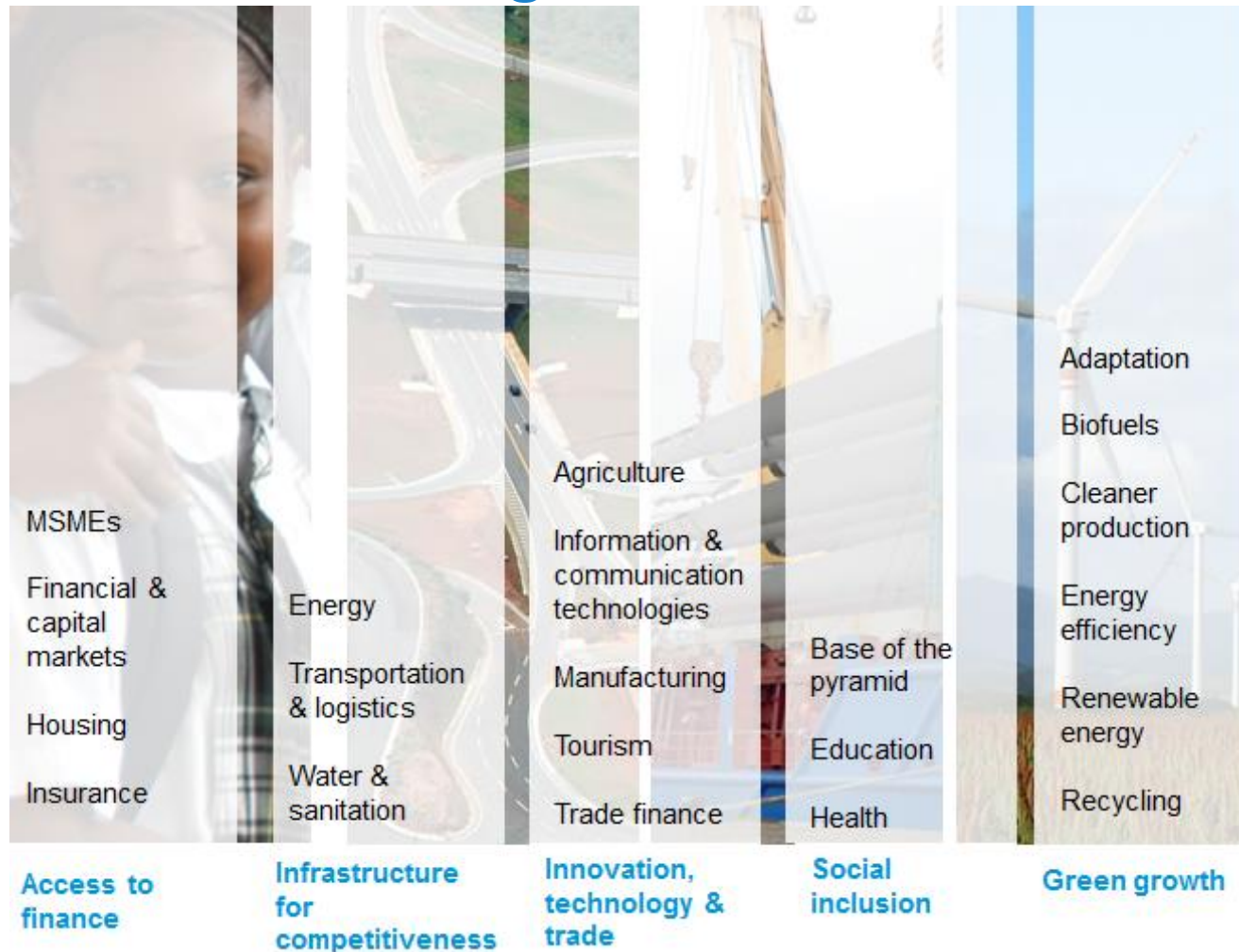
Financial intermediaries

- International and local banks
- Investment funds
- Microfinance institutions

Non-profit and other organizations



What sectors we target



IDB Financial products

- **Project finance and Corporate Finance**
- **Loans** – both senior and subordinated products.
 - In USD
 - In “synthetic reais”
- **Credit enhancements** covering up to 50% of total debt exposure for corporate issuers, securitizations and future flow transactions.
- **Knowledge products** to support topics such as gender equality, road safety, solar efficient lighting, financial literacy for women and human capital development.

IDB Clients

- **Privately controlled entities** in all sectors.
- **Utilities** and other infrastructure operators.
- **Banks** and other financial market institutions.
- **State-owned companies** without a sovereign guarantee.
- **Corporates.**



Strengthening **medium** & **large** scale private sector **sustainable** investments

Products:

- **Loans**
- **Guarantees**
- **Technical assistance**

Tickets: **US\$10 – 200 million**

More info: futurefinance@iadb.org |
www.iadb.org/scf



Structured and
Corporate Finance
Department (**SCF**)

Supporting the growth of **small & medium enterprises**

Products:

- **Loans**
- **Quasi-equity**
- **Equity**
- **Guarantees**
- **Technical assistance**

Tickets: **US\$100,000 – 40 million**

More info: inquires@iic.org | www.iic.org



Inter-American
Investment
Corporation (IIC)

Expanding **access to finance, markets, basic services & green growth**

Products:

- **Technical assistance**
- **Loans**
- **Equity**

Tickets: **US\$100,000 – 5 million**

More info: mifcontact@iadb.org | www.fomin.org



Multilateral
Investment Fund
(MIF)

Financing innovative business models that serve the **base of the pyramid**

Products:

- **Loans**
- **Guarantees**
- **Technical assistance**

Tickets: **US\$5 – 10 million**

More info: **OM-IDB@iadb.org** | **@MajorityMarkets** | www.iadb.org/om



Opportunities for the Majority Initiative (**OMJ**)

Trade Finance Facility Program

The **Trade Finance Facilitation Program** was created in 2005 to support LAC banks' access to international trade finance markets through technical cooperation, knowledge creation and financial products ([guarantees](#) and [loans](#)).

Objective:

- To promote **development** and **economic growth** in the region through the expansion of trade financing to LAC banks
- To broaden the **sources of trade finance** available for LAC importing and exporting companies and support their **internationalization**
- To support global and intraregional **integration** through trade
- To ensure **liquidity** in periods of market volatility (program's counter-cyclical role)

Terms:

- Tenors up to 3 years
- Currencies: USD, EUR, SFR, JYN
- More than 90 issuing banks and 280 confirming banks
- Up to a 100% of political and commercial risk coverage



Trade Finance Facility Program in numbers (2005-2Q2014)

- 99 financial intermediaries in 21 countries in the region
- US\$2.68 Bn in approved lines:
 - Guarantees: 1316 credit guarantees issued
US\$2.9 Bn guaranteed
 - Loans: US\$ 745 MM in direct loans and US\$ 357 MM mobilized through the B-loan and co-loan programs.
- 4754 international trade transactions supported
- 77% in support of LAC exports
- 3321 SMEs supported.





IDB GROUP: PRIVATE SECTOR WITH PURPOSE